

# About

# Graham Capital Investments (GCI)

Graham Capital Investments (GCI) is a newly established investment entity associated with the Graham Group, focused on direct equity co-investments and GP-led single asset secondaries with experienced independent sponsors and middle market GPs

The Graham Group is an alliance of independent investment firms, operating businesses and philanthropic entities which collectively manage several billion dollars in private capital, both internal and 3rd party capital

## Strategy, Resources, and Differentiation

### STRATEGY

GCI targets investing in high quality privately held lower middle market companies through direct co-investment and secondary transactions with experienced independent sponsors and GPs as well as GP-led single asset continuation fund transactions

Graham's deep expertise across various industries and operating resources enable Graham to be a **value-added partner**, providing more than just financial support

### OPERATIONAL DIFFERENTIATORS

GCI offers access to Graham Partners Operating Company and can leverage industry experts across the Graham network to drive value creation during ownership

**11**  
Senior  
Operating  
Partners and  
Advisors

**60+**  
Industry and  
Market  
Experts

**14+**  
Functional  
Specialists

### GCI TEAM

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### INVESTMENT CRITERIA

#### SPONSORS

Top tier lower middle market independent sponsors, GPs/investment managers, and operating executives

#### INDUSTRIES

Sector diversified with strong experience in:

- INDUSTRIAL TECHNOLOGY & MANUFACTURING
- HEALTHCARE
- BUSINESS SERVICES
- CONSUMER & FOOD TECH
- SPECIALTY DISTRIBUTION

#### SCALE

Revenue: \$10MM to \$100MM+

EBITDA: \$3MM+

#### ECONOMICS

Transaction-specific and flexible

#### VALUE DRIVERS

New products, market share gains, accretive M&A, strong cash flows, and cost savings and margin improvement

#### EQUITY CHECK SIZE

\$10MM - \$50MM+ (larger with syndicate participants)

#### GEOGRAPHY

Primarily North America (U.S. & Canada)  
Headquartered)